



Zebra Signature Services

Accelerate access to data intelligence with expertise from the leader in connected edge technologies

Data insights from the technologies at the edge of your network can open up a world of new commercial opportunities for your business. With information from scanners, vehicles, sensors, and other objects, new data solutions have the potential to reduce your costs and ramp up revenues. But you will need unique expertise to take advantage of the intelligence these solutions provide and use it to drive business transformation. As the leader in connected edge technologies, with Zebra Signature Services that is precisely what you get.

Zebra Signature Services accelerate your ability to unlock intelligence from the edge of your network. Covering everything from mobile and IoT devices to printers, you gain the capability to act upon real-time data so you can run your business more reliably and productively. Leveraging Zebra's unique IP in this area, Signature Services ensure you can implement new data solutions quickly so you can maintain a leading position in your industry. By optimizing adoption using Signature Services, you will save costs, improve customer engagement, and speed up time-to-market.

Signature Services provide all the expertise you will need to de-risk critical aspects of your projects—from planning, design, and integration through to adoption, operational visibility, and data analytics. That way you quickly gain the ability to make effective decisions, continually review your operations, and drive sales.

Drive New Sources of Business Transformation

Zebra has a long-standing heritage in connected edge technologies and a committed partner ecosystem. Our Signature Services give you new ways to integrate, adopt, and maximize new data solutions to meet changing business priorities.

Deliver Rapid ROI Through Project Success

Our Signature Services address specific business or technical challenges and ensure positive commercial outcomes. For IT teams and end users. They empower you to plan, design, integrate, customize, adopt, and manage your new solutions so you see a quick return on investment.

Accelerate Business Outcomes

With Zebra you can rely on a market leader that understands how to derive intelligence from data and is fully committed to the industry. As a result, we are best placed to accelerate your success and de-risk the elements that may derail project execution of new solutions.

For more information, visit www.zebra.com/signature
or access our global contact directory at www.zebra.com/contact

Why Zebra Signature Services For Intelligent Edge Solutions?

At Zebra, we recognize that for businesses to compete they must become as smart and connected as the world we live in. While other providers focus on their own products, we focus on your business priorities. By covering key business use cases, our Signature Services accelerate the adoption of data intelligence in your organization so you can maximize productivity and profitability.

At-a-Glance: Zebra Signature Services

	Overview	Business Impact
 <p>Software Integration</p>	<p>A suite of services focused on ensuring the software powering your Zebra intelligent edge solutions (including mobility) is integrated in your back-end IT systems and customized to meet your business workflows:</p> <ol style="list-style-type: none"> 1. Application Consulting 2. Application Services 3. Software Lifecycle Management 4. Software Integration Connectors and Applets 5. Printer Software Services 	<p>Cuts internal development skill requirements and staff costs, allowing your IT development team to focus on core skillsets.</p> <p>Minimizes risk for enterprise mobility and software projects.</p> <p>Reduces future project risk and speeds up time to delivery.</p>
 <p>Learning as a Service</p>	<p>A suite of services and technologies that ensures your organization is ready to get the most from your intelligent edge technology.</p> <p>Available in a variety of modalities covering all Zebra products, services, and solutions:</p> <ol style="list-style-type: none"> 1. Subscription Services 2. Certifications 3. Custom Learning 4. Learning Operations 	<p>Your fully trained workforce can conduct new tasks and business functions more effectively.</p> <p>Faster adoption supports rapid return on your technology investments.</p> <p>Tracks user performance, identifies improvement areas, and customizes training to individual users.</p>
 <p>RFID Design</p>	<p>Dedicated to those areas that are critical to success when you include RFID in any solution:</p> <ol style="list-style-type: none"> 1. RFID Assessment and Design 2. RFID Integration and Commissioning 3. RFID Go-Live and Troubleshooting 	<p>Reduces the risk that the benefits of RFID are lost in a poor design, incomplete integration, or missed optimization.</p> <p>Ensures read-rates are consistent and RFID delivers the expected uplift in business performance.</p> <p>Improves the speed, cost, and probability of success, while allowing in-house teams to focus on core skillsets.</p>
 <p>Solution Jumpstart</p>	<p>A consultative service that accelerates solution development, enabling full proof of concept so you can see the “art of the possible”.</p> <p>Includes best practice; application troubleshooting and optimization; application migration; and concept development.</p>	<p>Provides industry best practices to speed-up solution development.</p> <p>Reduces unplanned costs during solution development while minimizing downtime.</p> <p>Allows you to take advantage of the latest technology and tools to demonstrate how intelligent edge solutions can boost productivity.</p>
 <p>Solution Validation</p>	<p>A compatible and validated test service from Zebra.</p> <p>Test your custom Zebra-related applications with your existing IT systems to gain assurance that your end-to-end solution works with Zebra technologies.</p>	<p>Minimizes deployment risk by checking your solution will function alongside existing Zebra products and services, your IT systems, and business workflows.</p>

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At-a-Glance: Zebra Signature Services (continued)

	Overview	Business Impact
 <p>Program Management</p>	<p>A suite of services including administration, coordination, management and customized project management for large-scale Zebra deployments and intelligent edge solutions.</p>	<p>Accelerates your Zebra project and ensure it is delivered expertly end-to-end to enhance your enterprise.</p> <p>Minimizes risks to project schedules, implementation results and end-user adoption.</p> <p>Expedites ROI and business outcomes from speedier project success and user adoption.</p> <p>Assures your IES project is correctly executed with our unique solution-based methodology.</p>
 <p>Zebra MotionWorks™ Signature Service</p>	<p>A suite of professional services to optimize the use cases, design, deployment and adoption of your Zebra MotionWorks location solution.</p>	<p>Maximizes the visibility and efficiency of your inventory, assets, loss prevention and a host of other use cases.</p> <p>Innovates use cases specialized for your operations in manufacturing, retail, healthcare or logistics.</p> <p>Seamlessly integrates MotionWorks into your legacy IT systems.</p> <p>Offers predictable IT costs, implementation schedules and ROI.</p>
 <p>Voice Enablement</p>	<p>A suite of professional services leveraging the convergence between voice capabilities and mobility technologies to expand connectivity and reduce devices across your enterprise.</p>	<p>A solution tailored to meet your unique voice needs and fill specific gaps in connectivity.</p> <p>Expertly-managed project implementation meeting the challenges of voice innovation, ensuring high ROI.</p> <p>The assurance of a new voice system properly designed with our unique solution-based methodology.</p> <p>Improved customer experience from mobile capabilities uniting front-line personnel with customers.</p>
 <p>Workflow and Design Consulting</p>	<p>A suite of consultative services in the form of assessment and workshops to optimize your workflows and leverage the power of intelligent edge solutions.</p>	<p>Comprehensive design and strategy workshops to enhance the way your business runs and people work.</p> <p>Detailed assessments to quantify how intelligent edge technologies can improve your business from top to bottom.</p> <p>Tailored workflow design to fit your unique requirements.</p> <p>Roadmap to adopt new edge technologies specialized for your operations.</p>

**Light up the edge of your network while your competitors are left in the dark
– only with Zebra Signature Services**



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